



# Driving Forces Workshop

## WHAT ARE DRIVING FORCES?

Our driving forces, or motivators, are the “why” behind our actions. They are the reason we get out of bed in the morning excited about the work we do. They determine the things we prefer in our personal lives and our job roles. They are comprised of 6 motivators, which are each divided into two distinct ways of measuring each factor.

Based on a continuum, these 12 drivers make up a person's cluster of Driving Forces and how you:



**Knowledge:**  
Instinctive  
Intellectual



**Utility:**  
Selfless  
Resourceful



**Surroundings:**  
Objective  
Harmonious



**Others:**  
Intentional  
Altruistic



**Power:**  
Collaborative  
Commanding



**Methodologies:**  
Receptive  
Structured

### In this workshop, you will learn:

1. What your driving forces are through a TTI assessment and how to understand them
2. Why what motivates you is so important for self-development
3. How to improve collaborate and communication
4. Primary, situational, and indifferent driving forces

### Who should attend:

Any individual or team who would benefit from:

- Personal development
- Performance improvement
- Career motivation
- Strategic planning
- Effective hiring
- Coaching and advancement



#### Indianapolis North HQ

#### Indy Downtown

#### Baltimore